

Table 2.1. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.1A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2005		2004		Total Sales	E-commerce Sales	2005	2004	2005
		Total	E-commerce	Total	Revised E-commerce					
42	Total Merchant Wholesale Trade Excluding MSBOs²	3,585,038	474,801	3,296,520	434,948	8.8	9.2	13.2	13.2	100.0
423	Durable goods	1,778,412	199,539	1,654,621	187,344	7.5	6.5	11.2	11.3	42.0
4231	Motor vehicles and automotive equipment	294,376	77,174	277,765	72,259	6.0	6.8	26.2	26.0	16.3
4232	Furniture and home furnishings	60,978	5,160	58,298	5,026	4.6	2.7	8.5	8.6	1.1
4233	Lumber and other construction material	140,905	4,267	128,624	3,725	9.5	14.6	3.0	2.9	0.9
4234	Professional and commercial equipment and supplies	311,454	46,316	296,276	43,067	5.1	7.5	14.9	14.5	9.8
42343	Computer equipment and supplies	164,348	24,667	157,547	22,748	4.3	8.4	15.0	14.4	5.2
4235	Metals and minerals, excluding petroleum	136,831	1,582	121,160	(S)	12.9	(S)	1.2	(S)	(S)
4236	Electrical goods	266,112	30,101	253,761	29,885	4.9	0.7	11.3	11.8	6.3
4237	Hardware, plumbing and heating equipment	84,550	9,041	77,524	8,550	9.1	5.7	10.7	11.0	1.9
4238	Machinery, equipment and supplies	291,514	10,415	260,190	8,836	12.0	17.9	3.6	3.4	2.2
4239	Miscellaneous durable goods	191,692	15,483	181,023	14,579	5.9	6.2	8.1	8.1	3.3
424	Nondurable goods	1,806,626	275,262	1,641,899	247,604	10.0	11.2	15.2	15.1	58.0
4241	Paper and paper products	87,829	11,481	81,584	9,436	7.7	21.7	13.1	11.6	2.4
4242	Drugs, drug proprietaries and druggists' sundries	330,917	169,123	296,556	152,142	11.6	11.2	51.1	51.3	35.6
4243	Apparel, piece goods, and notions	112,719	22,328	108,432	19,772	4.0	12.9	19.8	18.2	4.7
4244	Groceries and related products	429,290	35,866	409,743	31,026	4.8	15.6	8.4	7.6	7.6
4245	Farm-products raw materials	115,288	4,217	122,997	4,363	-6.3	-3.3	3.7	3.5	0.9
4246	Chemicals and allied products	87,295	(D)	76,369	(D)	14.3	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	353,387	(D)	274,942	(D)	28.5	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	91,316	4,223	85,607	3,201	6.7	31.9	4.6	3.7	0.9
4249	Miscellaneous nondurable goods	198,585	16,331	185,669	15,378	7.0	6.2	8.2	8.3	3.4

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2005 Annual Wholesale Trade Survey